



February 26, 2016

Mr. Richard Dalton  
IUOE Local 18 Business Manager  
3515 Prospect Ave  
Cleveland Oh. 44115

Re: Trucco Construction Company and the partnership with the  
IUOE Local 18

Mr. Dalton,

Our Companies transition from an Open Shop company to a  
unionized Labor force in April of 2014 has been painless to say  
the least.

**Trucco Construction**

3531 Airport Road  
Delaware, Ohio 43015

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[truccoconstruction.com](http://truccoconstruction.com)

EQUAL OPPORTUNITY EMPLOYER

From working with your dispatch office at the main office, to  
working with your field representatives, we have found our  
transition to be relatively seamless.

When we call the local for employees, we have found the majority  
of those sent out to be hard working and skilled. While I cannot  
say "all of them" have been as skilled in what particular piece of  
equipment we have needed as we would like, I can say that  
without a doubt they have all been hard-working and willing to  
try.

We also have had very good luck in your apprentices as they  
have been available.

I can tell you that we would not have had that kind of luck hiring  
off the street in our prior existence.

We look forward to continuing what we feel is a mutually  
beneficial relationship.

Best Regards,

Mitchell A. Trucco  
President  
Trucco Construction Company, Inc.