



## THE GREAT LAKES CONSTRUCTION CO.

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Mr. Richard Dalton  
IUOE Local 18  
3515 Prospect Ave.  
Cleveland, Ohio 44115

Mr. Dalton,

The Great Lakes Construction Company has been working with The Operating Engineers Local 18 since the company was founded in 1948. We have performed Heavy/Civil work all over Ohio and Northern Kentucky with the Operators throughout the years.

It is comforting to know that we can call the local dispatcher and get a skilled, trained, and safe Operator. We do not have to post ads, interview, or hire operators directly to work on our projects. We simply call the local, specify our need, and they send out a qualified Operator. Additionally, we do not have to manage a pension or health care benefit for our operators because the Operating Engineers provide these benefits to all their members through the prevailing wage package that is collectively bargained with contractors all over the state of Ohio.

The Operating Engineers Apprenticeship Program is one of the best in the industry. They do a great job of keeping equipment and technology up to date. In addition to Apprentice training they also provide training to all members. For example, if a member needs to brush up on fine grade dozer skills, needs an OSHA 30 refresher course, or wants to learn how to use Grade Control Systems, the Operators can accommodate the members training needs. This relieves the burden from the contractor.

We have been able to successfully grow our company over the years with Local 18 as one of our union partners and we look forward to continuing our relationship for many more years to come.

Sincerely,

The Great Lakes Construction Company

James Fox  
Vice President- Operations